

FY 21

ANNUAL REPORT



SKILLS . JOBS . CAREERS

LETTER FROM OUR CEO AND CHAIR

Dear JVS Friends and Supporters,

In 2021, JVS remained steadfast in our commitment to our mission and our work. We focused on not just returning to normal, but raising the threshold of what normal can be for Boston's workforce.

Throughout the year, we hosted multiple forums centered on topics such as equitable economic recovery, advocacy for refugee resettlement policies, and partnering for impact. We focused on developing strong lasting relationships with our community and employer partners, who are now more important than ever as we work together for a rapid and equitable recovery for all.

The conversation around the post-pandemic recovery focused on the demand for more training programs and equitable hiring practices. We've held numerous forums, discussions and conversations with leading workforce development experts, to better understand how these vast challenges can be tackled. The publication of Catapult Re-visited and the corresponding responses explored what the top priorities are for ensuring that the next generation of workforce development organizations have the tools they need in the wake of the COVID recession.

Thank you for all the support. We strive that our work, and the work of so many others, will get people back to not just work, but better work; to sustainable jobs and careers that offer more for everyone.

Sincerely,



A handwritten signature in black ink that reads "Jerry Rubin".

A handwritten signature in black ink that reads "Joe Zeff".

Jerry Rubin, JVS President and CEO

Joe Zeff, Chair, JVS Board of Directors

HIGHLIGHTS

IMPACT BY THE NUMBERS

JVS + MASSHIRE CAREER CENTER

Clients Served

11,049

Clients Placed in a Job - All Agency

1,518

JVS ONLY

Clients Served in Intensive Programming

4,878

Intensive Services Clients Placed in Jobs

985

HIGHLIGHTS

FINANCIAL COACHING SERVICES

JVS's Financial Opportunity Center (FOC) helps families and individuals learn how to achieve self-sufficiency through a variety of services, including one-on-one financial coaching, credit and net worth counseling, asset-building resources, budget review, and financial education workshops. The FOC service model bundles three core services: employment and workforce development, financial coaching, and public benefits counseling. This integrated financial coaching model is woven into 16 program areas, ensuring that clients receiving job training and employment services are better equipped to make sound financial decisions, helping them achieve financial self-sufficiency.

Clients Who Participated in Workshops, Classes, Trainings, and/or One-On-One Counseling Sessions

1,104

Clients Who Received Financial Coaching

186

Total Hours of One-on-One Financial Counseling

898

Budgets Prepared

207

Clients Who Established or Increased Their Credit Score

91

Clients Who Demonstrated an Increase in Savings or Reduction of Debt

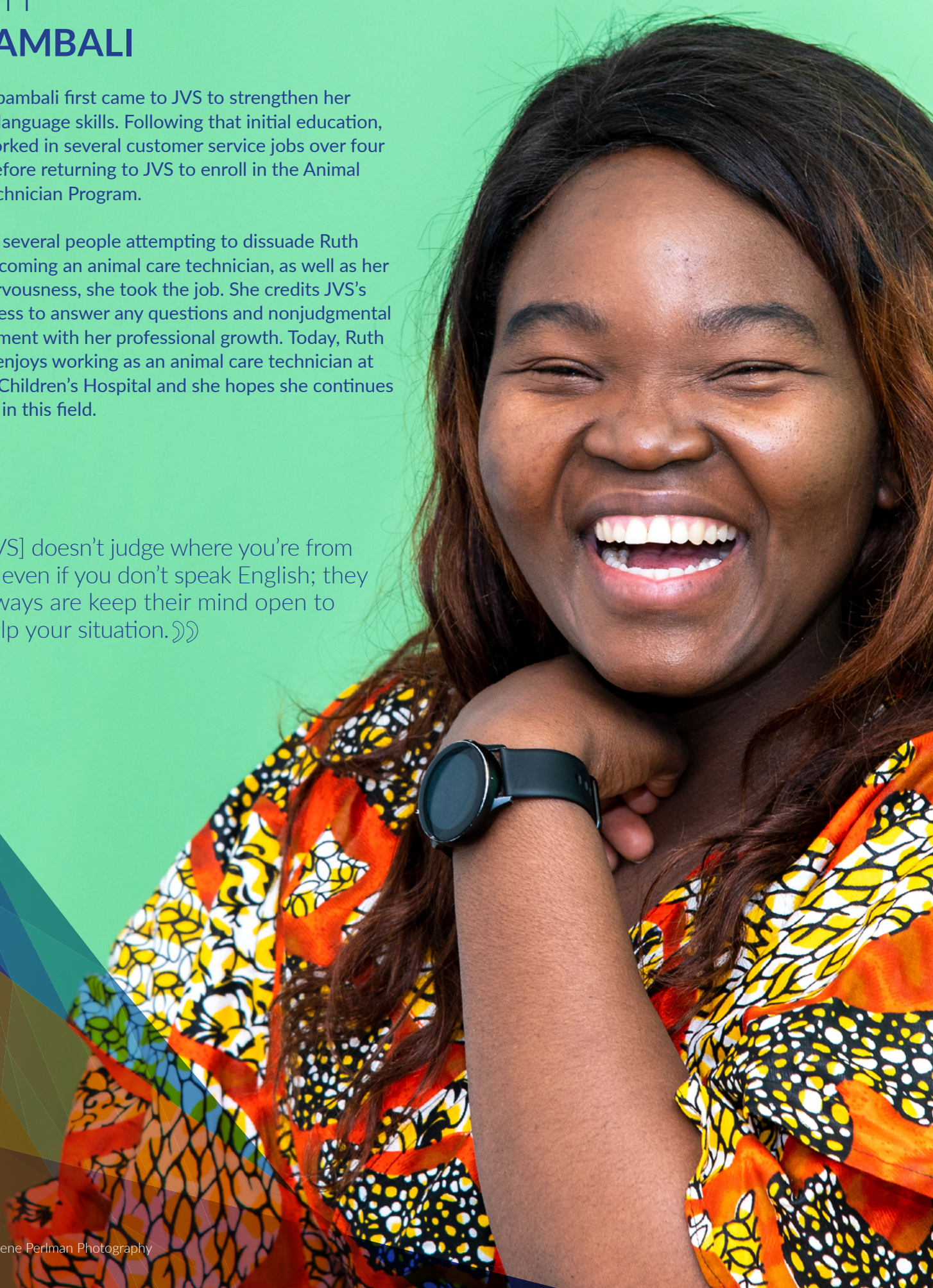
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RUTH MBAMBALI

Ruth Mbambali first came to JVS to strengthen her English language skills. Following that initial education, Ruth worked in several customer service jobs over four years before returning to JVS to enroll in the Animal Care Technician Program.

Despite several people attempting to dissuade Ruth from becoming an animal care technician, as well as her own nervousness, she took the job. She credits JVS's willingness to answer any questions and nonjudgmental environment with her professional growth. Today, Ruth greatly enjoys working as an animal care technician at Boston Children's Hospital and she hopes she continues to grow in this field.

« [JVS] doesn't judge where you're from or even if you don't speak English; they always keep their mind open to help your situation. »



PARTNERING FOR IMPACT

Partnering for impact is a cornerstone of JVS's strategy. Since the pandemic, we have taken that practice to the next level by partnering with amazing organizations to increase rapid re-employment and help people who need it most to get back to work.

COMBINED JEWISH PHILANTHROPIES (CJP) EMPLOYMENT SUPPORT FOR THE JEWISH COMMUNITY



[The Jewish Re-Employment Program \(JREP\)](#) was launched during the pandemic to provide high-touch employment support to the Greater Boston Jewish community. In partnership with [CJP](#), this program provides employment counseling sessions, guidance on job search strategies, resume reviews, and opportunities to participate in networking and affinity groups.

HOUSE OF POSSIBILITIES A HOLISTIC APPROACH FOR YOUNG ADULTS WITH DISABILITIES



In partnership with [House of Possibilities \(HOPE\)](#), the Career and Community Access program provides a holistic approach to supporting young adults with disabilities in the Boston area. Through skills and job training at JVS, and community and personal wellness support at HOPE, these young adults will have an opportunity to find employment and start building the life that they desire.

MADISON PARK TECHNICAL VOCATIONAL HIGH SCHOOL RECRUITING & TRAINING FOR IN-DEMAND TRADES



In 2020, the Baker-Polito Administration launched the Career Technical Initiative to train an additional 20,000 skilled trades workers over the next four years to help close skills gaps and meet the needs of businesses across the Commonwealth. In 2021, JVS partnered with [Madison Park Technician Vocational High School](#) to recruit participants for the [Automotive Technician Training Program](#) and the [Carpentry Apprentice Training Program](#). Both training programs offer part-time hybrid models to help re-skill the current workforce for these in-demand trades.

STRIVE BOSTON

CENTRAL STERILE PROCESSING TRAINING

Sterile Processing Technicians are the unsung heroes of every surgery. Any healthcare institution that uses medical devices requires the sterilization of equipment. To meet the demand for these technicians, [JRI STRIVE Boston](#) and JVS have partnered to train and provide job placement services.

We collaborated with four employer partners: Brigham and Women's, Mass General Hospital, Boston Children's Hospital and Brigham and Women's Faulkner Hospital. These partners helped inform our curriculum, guaranteed externships to trainees, and have been with us through every step. Our recruiting partners have referred excellent candidates, and STRIVE, along with JVS Boston staff, have formed strong partnerships throughout the process.



TECH GOES HOME

BRIDGING THE DIGITAL DIVIDE

JVS partnered with [Tech Goes Home](#) to continue our work in bridging the #digitaldivide and better serve our clients on their journey to economic mobility, academic achievement, and career trajectory. Over the course of 2021-2022, this partnership will help us serve up to 500 clients with a TGH Learner Bundle (chromebook, bag, mouse, and wi-fi for 1 year).





“I found hope to get a better life through JVS. It is not just because they have programs to help people get jobs, but because their pieces of training are focused on developing skills and using them to improve the capacity to be a productive part of our communities.”

ANGELA BERSABE

In her home country of El Salvador, Angela Bersabe worked as a Psychology Professor and a Therapist for abused children. In May 2017, when things became too dangerous, she and her family immigrated to the United States as refugees, hoping for a better life.

Like many other refugees, she was referred to JVS to find employment support and English language classes. Angela's first job was in retail and customer service. After a year, Angela returned to JVS and enrolled in the Nurse's Aide Training Program. She successfully completed the program and worked as a Certified Nursing Assistant for two years.

Yearning for a more stable schedule that would allow her to spend more time with her children, Angela decided to switch careers. In 2020, she once again returned to JVS and enrolled in the Early Childhood Education Program. With her background working with children, she knew that this transition would be more aligned with her interests. Today, she is happily working with children between the ages of 2-3 as a Toddler Teacher with the Early Education Program at YMCA.

CATAPULT REVISITED

WHAT IS STILL RELEVANT FOR NEXT GENERATION WORKFORCE DEVELOPMENT ORGANIZATIONS IN THE COVID RECESSION?

THE CATAPULT PAPERS



ESSAYS ON THE FUTURE OF WORKFORCE DEVELOPMENT

Catapult Revisited:
What is Still Relevant for Next Generation Workforce
Development Organizations in the COVID Recession?

The Boston
Foundation

JVS

SkillWorks

In 2019, JVS's partnership with [The Boston Foundation](#) and [SkillWorks](#) resulted in the creation of [The Catapult Papers](#), a four-part series of essays on the future of workforce development authored by JVS President and CEO, Jerry Rubin. A year later, the COVID-19 pandemic upended the job market, our predictions, the economy, and everything as we knew it.

At its inception, Catapult examined how we could leverage the tight labor market to change the way workforce development is done. We knew then, and feel even more acutely now, that moment was fleeting. Now, this work is an economic and moral imperative if we are to help shape an equitable recovery and future for all. We hope you'll join us.

This economic moment, with historically low unemployment and greater leverage for low-wage workers, will not last forever. In March 2019, I wrote those words in a series of papers published by the Boston Foundation entitled The Catapult Papers. Exactly one year later they came true with a vengeance.

Jerry Rubin, JVS President & CEO

FORUMS & WEBINARS

In 2021, JVS hosted multiple forums and webinars addressing various topics from the economy and equitable recovery to rapid re-employment to refugee resettlement:

PAY FOR SUCCESS: WORKING TOWARDS ECONOMIC ADVANCEMENT

featuring Social Finance and Economic Mobility Corporation | A JVS Economic Opportunity Forum

This forum focused on the early results from an on-going randomized control trial that showed how the English for Advancement project succeeded in helping English-language learners get jobs, increase their wages, and retain employment over two years compared to a control group. We explored how we could apply lessons from this project to post-pandemic recovery, especially for immigrant workers hard hit by unemployment.



THE STATE OF JOBS, THE ECONOMY AND INCLUSIVE RECOVERY

featuring Commonwealth Corporation, SkillWorks and CVS Health

We discussed how the public sector and the private sector must work together to create an inclusive and equitable recovery from the COVID recession. By forging partnerships across multiple industries, we can connect job seekers to training programs and employment opportunities. However, to do this successfully, we must also change, expand, and be more transparent in workforce development programs, company hiring practices, and culture. We must also turn this awareness into action and address broader issues of access, lack of childcare infrastructure, and other barriers in communities of color and beyond.



A STRANGER NO MORE: REFUGEE RESETTLEMENT 2.0

co-hosted by RefugePoint and featuring The Shapiro Foundation

Having endured the dismantling of the Refugee Resettlement Program, the new administration has committed to grow resettlement to the highest levels in more than a decade. There is no such thing as a one-size-fits-all solution for refugee resettlement. Panelists stressed that we must seize opportunities to better prepare individuals before they arrive, and to connect them with communities where they can thrive. At the same time, we must advocate for stronger resettlement practices once they are here. Given the right support system, refugees will enrich American society, culturally and economically — proving that the rate of return on investment in their future far exceeds the cost.



RAPID RE-EMPLOYMENT FOR A JUST AND EQUITABLE RECOVERY IN MASSACHUSETTS

JVS and many local workforce organizations participated in the production of the report by Workforce Solutions, MA Workforce Association and Boston Indicators. In this policy briefing, we reviewed and discussed the five recommendations outlined in the report, [Rapid Reemployment for a Just and Equitable Recovery in Massachusetts](#):

- Expand Technical Training and Work-Based Learning
- Expand Programs for Speakers of Other Languages
- Invest in Digital Access, Proficiency and Capacity
- Fully Fund Existing Workforce System Capacity
- Prioritize and Fund “Work Supports” To Ensure People Can Enter and Successfully Complete Training Programs



OUR AMAZING VOLUNTEERS

This past year, 339 people volunteered at JVS. Together, they spent 17,416 hours volunteering across 30+ programs. These amazing individuals generously gave their time, knowledge, and support to our clients and students. Their volunteer efforts truly make an impact in the lives of thousands of people throughout Massachusetts.

In late 2021, JVS was certified as a Service Enterprise by Points of Light, the world's largest organization dedicated to volunteer service. As a certified Service Enterprise, JVS joins the top 11 percent of organizations, nationally, in volunteer management and organizational performance.

FACTS

Total Volunteers

339

Total Hours

17,416

The State Dollar Value of
Total Volunteer Hours for
2020-2021

\$573K

Equivalent FTEs
(Full Time Employees)

10

VOLUNTEER SPOTLIGHT

“I joined JVS because I wanted a new experience, something more than the typical roles I previously filled as a camp counselor or kids’ tutor. I thought I knew fulfillment in a teaching sense—until I began working with these clients. Even through a computer screen, the exhaustion of college and life disappears from my face the minute I hear “Good morning, Teacher!” from my Tuesday morning VESOL students. My laughs echo through the school cafe when I witness their excitement at the power of a hyperlink or copy-pasting. I find myself shutting my computer at the end of a shift with slightly sore cheeks, because apparently, I had been smiling so hard at my client’s progress in our interview practices.”

As a child of immigrants, I can recognize many of the struggles these people face, but their boundless positivity, strength, and commitment to themselves is awe-inspiring. I end every Zoom call by saying “thank you,” because though words could never express it fully, I am and will always be, grateful for everything that JVS and its people have taught me.”

SAHITHI THUMULURI

OUR 2021 SUPPORTERS

We are grateful to the many individuals, foundations, corporations, and organizations who supported our work in 2020–2021. Thank you for working together with us to provide opportunities for thousands of people, including immigrants, refugees, people with disabilities, members of the Jewish community, and older workers.

\$250,000+

Anonymous
Combined Jewish Philanthropies
JPMorgan Chase Foundation
Richard and Susan Smith Family Foundation
The Harry and Jeanette Weinberg Foundation, Inc.
The Klarman Family Foundation
The Linde Family Foundation
The Michael and Susan Dell Foundation
The Shapiro Foundation
United Way of Massachusetts Bay and
Merrimack Valley

\$100,000 to \$249,999

Barr Foundation
BNY Mellon
CVS Health
Lassor and Fanny Agoos Charity Fund
Local Initiatives Support Corporation (LISC)
State Street Foundation, Inc.
The Davis Family Charitable Foundation
WES Mariam Assefa Fund

\$50,000 to \$99,999

Clipper Ship Foundation, Inc.
The Fish Family Foundation
Ben and Lesley Inker
Liberty Mutual Foundation
One8 Foundation
Santander Bank, N.A.
SkillWorks: Partners for a Productive Workforce
Gabriel and Geraldine Sunshine

\$25,000 to \$49,999

Carl and Ruth Shapiro Family Foundation
Claudia Davidoff and Joseph Kahan
Further Forward Foundation

Joseph and Lynne Goodman
Highland Street Foundation
LabCentral Ignite
Gordon and Lorri Owades
Jacob Rosenfeld and Anita Raman
Robert and Toni Strassler
The Lincoln and Therese Filene Foundation, Inc.

\$10,000 to \$24,999

A.C. Ratshesky Foundation
Anonymous
Anonymous
Adina Astor and Kevin Bolan
Ilana Braun and Jed Weiss
Capital One Services, LLC
Will and Ami Danoff
Michael and Barbara Eisenson
Fidelity Charitable Gift Fund
Steven and Nancy Fischman
Lawrence and Beth Greenberg
Mark Gottesman
Herb and Maxine Jacobs Foundation
James Herscot
John H. and H. Naomi Tomfohrde Foundation
Thomas Liebman
Charles and Jessica Myers
Douglas and Suzanne Newman
Judith Obermayer
Arthur and Nicole Papas
Jay and Alyssa Rosenbaum
Jennifer Rosenbaum
Brian and Stephanie Spector
The Boston Foundation
Jason Weiner and Nicole Zatlyn
Edward and Judi Zuker



“ A year ago I had nothing and now I am rebuilding. I have stability and the job that I can actually try to help people back with. ”

CHARLES GILREATH

A year ago, Charles Gilreath and his family moved to the Boston area. To make ends meet, he started working as a warehouse and stocking associate in a grocery chain. However, with twin boys—both diagnosed with autism, he knew that he needed to find employment with a more flexible schedule.

In August 2021, Charles enrolled with Secure Jobs for employment support. He actively worked with a career coach to apply for, and interview for various delivery and warehouse roles. With encouragement from his career coach, he started attending the Nurturing Father's program, a 13-week training course designed to teach parenting and nurturing skills to men. Developing an affinity with the group, Charles took on a larger role in the group and eventually became a mentor for the other members. His natural leadership skills were noticed by the training program; they offered him a job as a Fathering Ambassador to speak at Nurturing Fathers events. With his new career underway, Charles believes that, if he can ease the burdens that he experienced for even one person, all of his hard work will have been worth it.

OUR 2021 SUPPORTERS

\$5,000 to \$9,999

Beth Israel Deaconess Medical Center
Brookline Bank
East Boston Savings Bank Charitable Foundation, Inc.
James and Amy Golov
Campe Goodman
Greenberg Taurig
Michael Grill and Hillary Brown
Jerry and Susan Kahn
Jane Matlaw
Frank and Britta Nielsen
Pappas & Pappas
Michael and Naomi Rosenfeld
Jon and Lauren Simon
TD Charitable Foundation
The Blackbaud Giving Fund
The Robert Lloyd Corkin Charitable Foundation
The Vertex Companies
Lisa and James Valone
Joseph and Debra Zeff

\$1,000 to \$4,999

Abraham Shapiro Charity Fund
Aron and Susan Ain
Jeff Alexander and Jocelyn Bailin
Andrea Anastasio
Anonymous
Anonymous
Gary Belowich and Julie Rosen
Donald Benovitz and Martha Fagan
Marybeth Breed
Howard Brick
Dwight Clarke
Jared Cohen
Marsha Cohen
Dr. Marna Dolinger and Steven Gold
Frank Dunau and Amy Davis
Neil and Diane Exter
Richard and Beth Fentin
Gail and Alan Fields
Barry and Lisa Fireman
Eric and Reva Fischman
Abby Flam
Rabbi Alan Flam and Judith Semonoff
Nora and Josh Friedman
Robert Galvin

Penny and Richard Garver
Claudia Gilman
Marjorie Glazer
Scott Goffstein
Carol Goldberg
Avram and Carol Goldberg
Abigail and Mark Goodman
Stacy Goodman
Roberto and Sheila Grasso
GVC
Dean Hara
Mark Harmon
Rick Heller
Susan and Julian Houston
Robert and Catherine Infantino
Dr. Cécile Levy
Gabriel Lopez-Calva and Olesya Baker
Karen Kames
Kogan Household
Harris and Paul Krupp
Wendy Landman, Joel Weissman and Friends
Richard and Arlene Levin
Michael Lezberg
Peggy Lowenstein
Yun Lu and Carl Prahl
Marsh & McLennan
Massachusetts Service Alliance
Maycomb Capital
Faiz Melhem
Sandro Mina and Suzanne Isenberg
Jordana Mirel
Herbert Morse
Move the World Foundation
Adriane Musgrave
Nova Biomedical
Col. Laurence and Caren Peters
Pharmaceutical Research and Manufacturers
of America
Sy Raboy
Michelle and Aaron Rhodes
Dr. Eve Rittenberg
Dr. Charles Schulman
Schwab Charitable Fund
Harold and Linda Schwartz
Risa Shames and Neil Silverston
Sheila Gamble Cook 2012 Revocable Trust
Janet Steinmayer
Taw Family
Dr. William Terry
The Landman Family Charitable Foundation
The Paul & Edith Babson Foundation
The Sunog Family Fund
Lisa and Neil Wallack
Sidney and Deanna Wolk
Richard Wood and Deborah Garnick
Debra Yanofsky and Steven Shulman

OUR 2021 SUPPORTERS

\$500 to \$999

Joel and Robin Abrams
Joanne Andrews
Lenore and Norman Asher
Dr. Jonathan and Monique Bamel
Victor Berman
Ellen Brodsky
Bunker Hill Community College
Paul and Dorothy Burstein
Congregation Beth El Tzedakah Hevra
Sally Dias
Ellen Dockser
Daniel Fradkin
Michele Friedler
Ethel Garner
David and Ellen Gibbs
Sylvia Green
Sylvia Hammer
Stuart Hartz
Andrew Higgins and Anne McDermott
Robert and Diane Hildreth
Adam and Jen Hocherman
Matthew and Gail Hoffman
David Jennings
JOHNLEONARD Employment Services, Inc.
Dr. Elizabeth Kass
Helaine Katz
David and Mildred Katzman
Richard Kazis and Jill Medvedow
Rebecca Kucera and Peter Hartline
Nobuko Kuhn
Elaine Kwiecien
Barbara Lamont
Ann Levin
Dr. Arthur and Bebbie Marlin
Martha Matlaw and Michael Weinstein
Evvajean Mintz
Marie-Rose Romain Murphy and Kieran Murphy
Kosta and Ronda Nicolopoulos
John Pepper
Robert Pludo
Beth Rosen
Mauri Rosenthal and Nancy Taubenslag
Sara Rubin and David Montanari
Tedd and Ella Saunders
Robert Schaeffer

Alan and Phyllis Silver
David and Patricia Squire
State Street Corporation
Rhoda Steinberg
Marcia and Eugene Summers
Dr. James Tulskey and Ilana Saraf
Karen Wise and George Langer

In-Kind

Ropes & Gray
Mark B. Stein

Matching Gifts

Bank of America Employee Giving Campaign
The Benevity Community Impact Fund
The Robert Lloyd Corkin Charitable Foundation
Eaton Vance
State Street Foundation, Inc.

This listing acknowledges gifts received between October 1, 2020 and September 30, 2021.
We made every effort to list all names accurately and regret any omissions or errors. If an error
has been made, please contact our Development office at (617) 399-3272.

Afrina Parvin joined JVS after working in the food service industry for seven years. She took classes at JVS in the hopes of securing a better career for herself, including classes on how to interview. After three months, she applied for a job as an animal care technician at Boston Children's Hospital (BCH).

Within three months of starting her job at BCH, Afrina was asked to help train new employees. She considers the task of training new employees one of the most rewarding parts of her job. She also highly recommends this career path for anybody who is patient and has a love of animals. Afrina has been working as an animal care technician for two years.

AFRINA PARVIN

“JVS is a very helpful organization. They try to help people who try to get better jobs or try to level up their lives.”

THANK YOU COMMUNITY PARTNERS

JVS collaborates with a variety of community partners to help us remove obstacles and barriers to success for our clients. Our partners provide many resources that support JVS's wrap-around services and include, but are not limited to help with childcare, housing, funding, program and training referrals, outreach, and technology assistance.

A Faith that Does Justice
ABCD Adult ESOL Program at South Side
Academy for Healthcare Training
Advocates for Human Potential
Apprenti
Boston Chinatown Neighborhood Center
Boston Indicators
Boston Private Industry Council
Boston Public Library Hyde Park Branch
Boston Public Schools
BrookView House
Bunker Hill Community College
Casa Nueva Vida
Catholic Charities
Center Education & Training Institute
Children's Services of Roxbury
Combined Jewish Philanthropies (CJP)
Community Mentoring Team (CMT)
Cross Roads Housing Development
East Boston Adult Education Coalition
East Boston Neighborhood Health
Economic Mobility Corporation
Empowerment
English for New Bostonians
FamilyAid Boston
Fenway Health
Greater Boston Manufacturing
Heading Home
Hildenbrand
HomeStart Inc.
Hyde Park Presbyterian Church
Immigrant Learning Center
Jewish Community Relations Council
Jewish Family Services
Laboure College of Healthcare
Latino Support Network
Lawrence Community Works
Lawrence Working Families Initiative
Local Initiatives Support Corporation (LISC)

Massachusetts Workforce Alliance
Mayor's Office of Financial Empowerment
Mayor's Office of Returning Citizens
Mayor's Office of Workforce Development
Middlesex Human Services Agency
Mount Olive Community Center
Neighborhood Jobs Trust
Partnership
Phoenix Houses of New England
Project Hope
Prophetic Resistance Boston
Quincy College
Re-vision
Roxbury Community College
SkillWorks: Partners for a Productive Workforce
Social Finance
Sojourner House
St. Francis House
St. Mary's Center for Women & Children
STRIVE Boston
Suffolk County Sheriffs Department
Tech Goes Home
The Bridgespan Group, Inc.
The Care Institute
UMass Extension
United Way of Massachusetts Bay & Merrimack Valley
Victory Programs
WORK, Inc.
Workforce Solutions Group
Year Up
YMCA



THANK YOU

EMPLOYER PARTNERS

JVS fosters partnerships with local employers to design and implement unique training programs that achieve measurable business and workforce development goals. These programs include, but are not limited to: workplace English courses, adult basic education, college readiness classes, customer service training, professional communication, supervisory training, computer courses, and one-on-one academic and career coaching.

A Faith that Does Justice
Aceituna
Actalent
Action for Equity
Arrakis
Aspen Institute
BaneCare - Hancock Park
Rehabilitation Center
Bayada
Benchmark Senior Living on
Clapboardtree
Beth Israel Deaconess Medical
Center
Boloco
Boston Children's Hospital
Boston Medical Center
Brigham and Women's Faulkner
Hospital
Brigham and Women's Hospital
Brighton Center
Brightview
BWH Faulkner Hospital
CenterState CEO
Chelsea Jewish/Leonard Florence
Cincinnati Women's Fund
Comtran
Dana-Farber Cancer Institute
DFCI - PT pipeline
Dwyer Home
East Boston Neighborhood Health
Center
Eataly
El Pelon Taqueria
Encore
Ezra Home Care
Fenway Health
Franciscan's Children's Hospital
FSG
GBMP
Gibbs Software Solutions

Good Shepherd Community Care
Guardian Angel Senior Services,
Inc.
Hebrew Senior Life
HFI
Housing Opportunities Unlimited
John Nagle Co.
KinCare
LabCentral
Laboure College
Little Sprouts
Mass General Brigham
Mass General Brigham
Massachusetts Association for
Community Action
Massachusetts Eye & Ear Institute
Massachusetts General Hospital
Mavencare
Meet Caregivers
Millennium Boston
Mount Auburn Hospital
MSPCC
Needham Community Council
New England Baptist Hospital
Newton-Wellesley Hospital
Nova Biomedical
Nurtury
NYATEP
Pangea's Shellfish
Peace of Mind
Polkadog Bakery
Presentation Rehab
Securitas
Senior Living Residences
Senior Metal Bellows
South Shore Health
South Shore Hospital
Spaulding
Spaulding Rehabilitation Hospital
TerraCorps

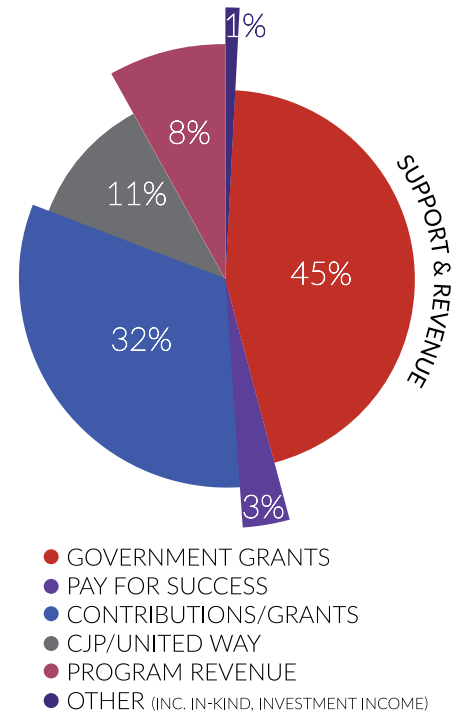
Tess McInerney
The Boston Home
The Care Institute
The Good Jobs Institute
The United Way of Mass Bay, Inc.
ThermoFisher
Tribute Home Care
Tufts Medical Center
Vantage Builders
Visiting Angels
Wash Cycle
Whole Foods
WorkLife Partnership
Wulf's Fish
YMCA

FISCAL YEAR 2021

FINANCIAL INFORMATION

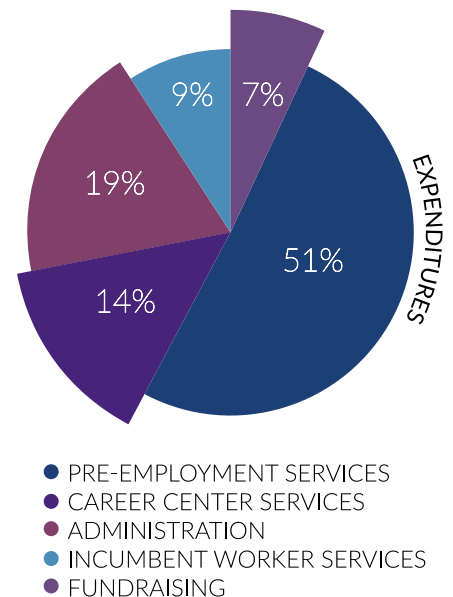
Statement of Activities

	FY2021	FY2020
Operating Support and Revenue		
Government Grants	\$8,663,959	\$6,953,710
Pay for Success	\$620,483	\$598,181
Contributions/Grants	6,014,246	4,046,012
Combined Jewish Philanthropies/United Way	2,025,612	2,308,752
Program revenue	1,548,342	1,895,572
Other (inc. In-Kind, Investment Income)	157,528	208,617
Total Operating Support & Revenue	19,030,170	16,010,844
Operating Expenditures		
Pre-Employment Services	9,093,152	8,739,540
Career Center Services	2,570,357	2,465,648
Administration	3,434,768	2,823,606
Incumbent Worker Services (Business Services)	1,579,447	1,341,353
Fundraising	1,229,508	995,713
Total Operating Expenditures	17,907,232	16,365,860
Change in Net Assets (Operating)	1,122,938	(355,016)
Change in Net Assets (Non-Operating)	2,863,820	1,082,416
Total Change in Net Assets	<u>3,986,758</u>	<u>727,400</u>
Beginning Fund Balance (Without Donor Restrictions)	3,904,006	3,130,181
Board Designated Fund Balance (Asset Transfer from BCAE)	3,120,535	—
Ending Fund Balance (Without Donor Restrictions)	10,113,484	3,904,006



Statement of Financial Position

	FY 2021	FY 2020
Assets		
Cash and Equivalents	\$7,952,668	\$7,137,048
Investments	6,075,091	2,229,038
Receivables (gov't, pledges, and notes)	4,969,030	4,366,173
Deposits and Prepaids	364,267	271,582
Property and Equipment (net)	1,313,275	1,431,063
Total Assets	20,674,331	15,434,904
Liabilities and Net Assets		
Liabilities		
Payables	147,104	183,356
Accrued Expenses and Other	670,197	662,199
Lease and Loan Obligations	110,841	2,086,221
Deferred Rent	810,624	1,017,429
Deferred Compensation	640,815	448,960
Deferred Revenue	482,855	508,929
Total Liabilities	2,862,436	4,907,094
Net Assets		
Without Donor Restrictions	7,100,949	3,904,006
Without Donor Restrictions (Board Designated)	3,012,535	—
With Donor Restrictions	7,698,411	6,623,804
Total Net Assets	17,811,895	10,527,810
Total Liabilities and Net Assets	20,674,331	15,434,904



*Classification of Net Assets changed in FY19 from Unrestricted, Temp Restricted, and Perm Restricted to Net Assets With Donor Restrictions and Without Donor Restrictions



After many fulfilling years of taking care of her kids as a stay-at-home parent, Nancy Barricklo decided to return to the workforce. In 2019, she enrolled with JVS and MassHire Downtown Boston to learn more about the current job market and how to job search. Nancy was pleasantly surprised and impressed to see the wide range of services and the diverse client base. She took advantage of all the in-person and virtual services – from virtual job fairs to workshops focused on resumes, networking, career change, LinkedIn, and more.

In 2021, when Nancy returned to JVS, she had been working with the Community Tracing Collaborative at Partners in Health for 14 months as a Case Investigator on the Massachusetts COVID Contact Tracing initiative. Today, Nancy is working as a Program Coordinator at Harvard University.

NANCY BARRICKLO

“I noticed that JVS serves a wide range of clients: people from all walks of life with diverse personal, professional, and educational backgrounds. I think anyone would feel welcome at JVS and find support in their job or career search.”

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